“Getting to know **RSPO** & why we do what we do”

Darrel Webber,
Secretary General of RSPO,
What we will cover today

- Palm oil & Issues
- What is RSPO?
- How does RSPO address the issues?
- Advances thus far
- Completing the supply chain
What is palm oil?

Highly versatile

Palm oil is used in more than half of packaged supermarket products today.
Production of Palm Oil grew 10 x in 40 yrs
Where does Oil Palm grow?
Palm Oil Issues
Where does Oil Palm grow?

Percentage of Population Living Below National Poverty Line
CIA World Factbook
Palm Oil Benefits

- Economic development and growth
  - *Key driver* for economic development in developing world

- Social development and job creation
  
  *Globally, more than 3 million heads of smallholder families* are involved in the industry.
Land Grab (SINCE 2001)

277 Million Ha

ACQUIRED BY

FOREIGN INVESTORS

IN

DEVELOPING COUNTRIES
RSPO will transform markets to make sustainable palm oil the norm
RSPO formed in 2004

7 Stakeholders of RSPO

- Oil Palm Growers
- Processors & Traders
- Retailers
- Banks & Investors
- Environment NGO
- Social NGO
- Consumer Goods Manufacturer

RSPO has 695 members as of 2011.
Key Elements

- No primary forest or areas of high conservation value can be developed for palm oil.
- Palm oil developments, on local peoples’ only after Free, Prior and Informed Consent.
- Pay & conditions for employees (& of contractors) must meet legal /industry minimum standards. And provide decent living wages.
- Fragile soils must be identified and plans to manage are developed. Peat is considered fragile soils.
- No land clearing by open burning.
Our Members

695 Members in 50 countries around the world and growing.

Banks & Investors

- IFC
- Standard Chartered
- HSBC
- Citibank
- Rabobank

Oil Palm Growers

- Sime Darby

Palm Oil Producers and/or traders

- Cargill
- Wilmar

Retailers

- IKEA
- Marks & Spencer
- Carrefour
- Walmart

Social NGOs

- Oxfam
- Solidaridad
- TFT

Environmental Groups

- WWF
- Wetlands International
Production areas of certified palm oil hit one million hectares

Posted on August 27, 2011, Saturday

Sustainable palm oil reaches million hectare mark

By Nathan Gray and Andrew McDougall, 31-Aug-2011
Related topics: Formulation & Science

The first one million hectares of certified land for sustainable palm production marks 'a turning point' for industry, according to the Roundtable on Sustainable Palm Oil (RSPO).

Palm oil, palm kernel oil and their derivatives are present in about 70 per cent of cosmetic and personal care products and with global demand fueling unsustainable growth of the palm industry over the past decade, the RSPO introduced the new trademark to encourage suppliers to step up their efforts.
C3. CSPO & CSPK Annual Production Capacity (mt) by Year

- **Dec 08**: CSPO 619,012, CSPK 154,335
- **Dec 09**: CSPO 1,473,912, CSPK 338,740
- **Dec 10**: CSPO 3,522,207, CSPK 803,999
- **Oct 11**: CSPO 5,547,728, CSPK 1,296,511
C8. CSPO & CSPK Uptake (%) for Jan-Oct 2011

- CSPO uptake
- CSPK uptake
“Beginning with Membership

Darrel Webber,
Secretary General of RSPO,

21st RT9 Sabah Borneo
RSPO Certified
Transforming the market. Together.
What we will cover today

- Membership types
- Code of Conduct
- Advantages of membership
- Who is in RSPO
- Governance and decision making
- Completing the supply chain
Membership types

- **Ordinary Members** (Euro 2000/yr)
  - direct involvement in the palm oil supply chain, or associated NGOs; with voting rights are able to publicly state they are members of the RSPO.

- **Affiliate Members** (Euro 250/year)
  - are individuals or organisations with an indirect involvement/interest in the palm oil supply chain; no voting rights; cannot claim they are members of the RSPO.

- **Supply Chain Associates** (Euro 10/year)
  - Organisations active in the supply chain of RSPO certified palm oil purchasing palm oil products less than 500 MT/year; No voting rights; allowed to publicly state they are Associate member of the RSPO.
Code of Conduct
for Members of
The Roundtable on Sustainable Palm Oil

It is fundamental to the integrity, credibility and continued progress of the RSPO that every member supports, promotes and works towards the production, procurement and use of Sustainable Palm Oil.

All Ordinary and Affiliate Members must act in good faith towards this objective and commit to adhering to the principles set out in this Code.

This Code applies to all Ordinary and Affiliate Members of the RSPO with respect to their activities in the palm oil sector and its derivatives.
• Promotion & commitment
  – Recognize the P&C; Promote & communicate;
• Transparency, reporting and claims
  – Annual Reporting on Progress
• Implementation
  – Work on P&C; Parallel Stds for others;
• Pricing and Incentives
  – Anti-trust guidelines
• Breaches of this code
Member Organizations’ Advantages

• **Reputation:**
  – RSPO CSPO recognized internationally.
  – Membership demonstrates first step towards commitment to go sustainable

• **Supply chain representation:**
  – Members represent 7 stakeholder groups within supply chain
  – Completes the demand & supply loop & everything in between

• **Market Access:**
  – Domestic/National consumption
  – International

• **Members shape policy & decisions:**
  – A strategic platform to create & influence policies and key decisions

• **Access to best practices:**
  – On agricultural; environmental and social aspects
Membership By Category

Members By Category

Data as of 12.30 pm, Oct 2011. For the latest statistics please go to: (http://rspo.org/?q=page/charts)
Membership by Country

Top 10 Members Countries

October 201. For the latest statistics please go to:
(http://rsopo.org/?q=page/charts)
By definition within the RSPO, “Consensus is reached in the absence of serious & sustained objections”.
“CHANGE BEFORE YOU HAVE TO”

JACK WELCH

THE END

WWW.RSPO.ORG