Cargill’s corporate commitment to RSPO

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What did we buy?
To be or not to be ......?
Cargill’s commitment to Sustainable Palm

Our goal is to have a 100% RSPO certified supply chain by 2020
Cargill’s commitment in 2 steps

> By 2015, the palm oil products we supply to our customers in Europe, United States, Canada, Australia and New Zealand will be RSPO certified and/or originated from small holders (excl. palm kernel oil products)

> By 2020, 100% of the palm oil products we supply to our customers worldwide from across all our oil and trading businesses will be RSPO certified and/or originated from small holders
What does it mean?

- Smallholders
- Plantations
- Transport & Shipping
- Mill
- Refiners & Blenders
- Ingredient Manufacturers
- Product Manufacturers
- Retail & Food service
- Consumer
How did we get there?

Shared interest to achieve this goal

- Need for commitment identified in global team
- Taskforce global commitment key oils bu's
- Communication
- Executing and testing with key stakeholders
- Alignment globally

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What do we all want?

Commodity  Niche  Affordable Supply
Challenges external

> Market uptake still hesitating
  • Frustration at growers end
  • Frustration at refineries that invested
  • Limited willingness to pay for additional costs for segregation in supply chain

> Traceability is only possible through segregation

> Focus EU, USA and Australia
  • China and India longer term

> Economic accessibility crude
Implementation

> Stimulate customer / end user demand
> Stimulate 3rd party supply chain
> Conviction to make it happen
Break through